

## The Executive's "10 Minute Customs Compliance Test"

If your company is importing into the United States,  
then you absolutely need to know the answers to these 10 questions!

Yes    No

- |                          |                          |  |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | 1. Do you have a dedicated corporate customs department?   |
| <input type="checkbox"/> | <input type="checkbox"/> | 2. Are you aware of all of the importer's "reasonable care" responsibilities imposed by the Customs "Mod Act"?                   |
| <input type="checkbox"/> | <input type="checkbox"/> | 3. Do you - - <u>not</u> your broker - - manage the customs process?   |
| <input type="checkbox"/> | <input type="checkbox"/> | 4. Does your company have a Corporate Compliance Manual for import procedures and other customs matters?                         |
| <input type="checkbox"/> | <input type="checkbox"/> | 5. Do you have a process for capturing and reporting all dutiable costs on your import declarations?                             |
| <input type="checkbox"/> | <input type="checkbox"/> | 6. Do you know if your goods are being assigned the proper rate(s) of duty - - not paying too much or too little?                |
| <input type="checkbox"/> | <input type="checkbox"/> | 7. Have you joined the C-TPAT cargo security program?  |
| <input type="checkbox"/> | <input type="checkbox"/> | 8. Do you have procedures to track and maintain copies of all documentation required under CBP's "(a)(1)(A)" recordkeeping list? |
| <input type="checkbox"/> | <input type="checkbox"/> | 9. Have you signed up for the Importer Self Assessment (ISA) program to get out of CBP's audit pool?                             |
| <input type="checkbox"/> | <input type="checkbox"/> | 10. Are you confident that your company could pass a Focused Assessment compliance audit?  |

Instructions: Total all "No" responses to find your risk factor

0 – 2 = Low Risk, 3 – 5 = Moderate Risk, 6 – 8 = High Risk, 9– 10 = Extreme Risk

*To find out how ITC can minimize your customs exposure while maximizing your duty & cost savings, contact Mark Neville @ (347) 226-0238 or [mkneville@itctradelaw.com](mailto:mkneville@itctradelaw.com)*